

COURSE BROCHURE

Public Sector Economics & Fiscal Policy

Professional Training Course

Skillslab Training Provider

Skills for Tomorrow's World 



Course Description

Course Overview

Public Sector Economics & Fiscal Policy is a comprehensive, knowledge-based training program designed to provide public sector professionals and new managers with a clear and structured understanding of how economic principles shape government decision-making and fiscal policy choices. The course explains the foundations of public sector economics, the rationale for government intervention, and the role of fiscal policy in promoting economic stability, growth, and social welfare. It connects economic theory with real-world public finance challenges faced by governments.

For first-time managers, supervisors, and team leaders, this course offers strong workplace value by enhancing their ability to understand the economic context behind budgets, taxation, public spending, and policy reforms. New managers are increasingly expected to participate in policy discussions, interpret economic information, and understand how fiscal decisions affect organizational performance and public outcomes. As part of leadership training for new managers, this program strengthens economic literacy, supports strategic thinking, and builds confidence in engaging with fiscal policy debates and public sector decision-making.

Key Outcomes

- By the end of this program, participants will be able to explain the core principles of public sector economics
- By the end of this program, participants will be able to understand the economic rationale for government intervention
- By the end of this program, participants will be able to describe the objectives and tools of fiscal policy
- By the end of this program, participants will be able to distinguish between different types of public expenditure
- By the end of this program, participants will be able to understand how taxation influences economic behavior
- By the end of this program, participants will be able to interpret basic economic and fiscal indicators
- By the end of this program, participants will be able to link fiscal policy decisions to service delivery outcomes
- By the end of this program, participants will be able to recognize the role of managers in supporting fiscal discipline

Who Should Attend

- First-time managers in government and public sector organizations
- Supervisors and team leaders involved in planning, budgeting, or policy support
- High-potential employees preparing for leadership roles
- Policy, strategy, and economic analysis staff
- Finance, budgeting, and public administration professionals transitioning into management
- Program and project managers working with publicly funded initiatives
- Managers responsible for implementing public policies

Prerequisites No prerequisites

Course Outline by days**Day 1 Foundations of Public Sector Economics**

- Scope and purpose of public sector economics
- Market failures and the justification for government intervention
- Public goods and collective service provision
- External effects and social considerations
- Implications of economic principles for managers

Day 2 Government Role in the Economy

- Functions of government in economic systems
- Allocation, distribution, and stabilization roles
- Economic efficiency and equity considerations
- Measuring economic and social outcomes
- Managerial perspective on economic policy choices

Day 3 Fiscal Policy Concepts and Instruments

- Definition and objectives of fiscal policy
- Public spending as a fiscal policy tool
- Taxation and revenue measures
- Budget balances, deficits, and surpluses

- Efficiency and effectiveness of government spending
- Economic effects of different tax approaches
- Fiscal sustainability and long-term considerations
- Role of managers in expenditure control and policy execution

Day 5 Leadership Perspectives on Fiscal Policy and Economics

- Interpreting economic information for management decisions
- Supporting fiscally responsible policy implementation
- Managing trade-offs and resource constraints
- Ethical leadership and public interest considerations
- Course review and consolidation of key learning insights

Methodology

This new manager leadership course is delivered through a primarily theoretical and structured learning approach designed to build strong conceptual understanding of public sector economics and fiscal policy. The program uses clear explanations of economic concepts, fiscal frameworks, and policy mechanisms supported by guided discussions and simplified illustrative cases. Interaction is balanced between individual reflection and light group discussions, ensuring engagement without relying on heavy practical workshops.

Training materials include professionally prepared summary sheets, a participant workbook, simplified templates, and a practical toolkit to support management skills training and leadership development for team leaders. Minimal pre-work or optional follow-up support may be provided upon request only to align the learning experience with organizational needs.

Assessment & ROI

In-session assessment is conducted through short quizzes, guided question-and-answer discussions, and recap checks during each training day. These assessment methods help validate understanding and reinforce key public sector economics and fiscal policy concepts.

Client internal measurement of return on investment may include key performance indicators, manager evaluations, policy implementation outcomes, and internal performance reviews. Internal measurement is managed by the client organization and is outside the scope of our delivery. Optional follow-up sessions or

contact us to confirm the most suitable available instructor for this course based on schedule and location.

Conclusion

Public Sector Economics & Fiscal Policy is a leadership fundamentals course that equips new managers, supervisors, and team leaders with the knowledge required to understand the economic logic behind government actions and fiscal decisions. As part of a first-time manager training or supervisor leadership program, this course strengthens economic awareness, supports informed management decisions, and enhances alignment between policy objectives and organizational performance. Organizations are invited to contact us to tailor the delivery format onsite, online, or blended and to align the duration with their leadership development objectives. A certificate of completion is available upon successful participation.

Contact Us

For registration inquiries, upcoming dates, or group pricing, please contact us:

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